



FULL EVENT SCHEDULE

<p>7:00 am - 7:45 am</p>	<p>Breakfast Buffet in the ConTech Showcase Mingle with construction technology leaders and innovators in the ConTech Showcase and enjoy a hot breakfast buffet with plenty of coffee to kick start the day!</p>
<p>7:45 am - 8:00 am</p>	<p>Welcome to The ConTech Roadshow Discover what you'll be learning all day and a little about our title sponsors who power this event. Thank you to the Mechanical Contractors Association of America (MCAA) and the National Electrical Contractors Association (NECA)!</p>
<p>8:00 am - 8:45 am</p>	<p>Opening Keynote: Future Technology in Construction The ConTechCrew featuring James Benham, Rob McKinney, Jeff Sample & Buck Davis will kick off the ConTech Roadshow by discussing the latest construction technology news and job site trends from recent months. Learn how these changes are affecting workflows now to continue improving safety, time management and reducing costs for the long term.</p> <p><i>Presenters:</i> <i>JBKnowledge CEO & The ConTechCrew Host, James Benham</i> <i>ConAppGuru & The ConTechCrew Co-Host, Rob McKinney</i> <i>IronmanOfIT & The ConTechCrew Co-Host, Jeff Sample</i> <i>BIMBOX Owner & The ConTechCrew Co-Host, Buck Davis</i></p>
<p>8:45 am - 9:00 am</p>	<p>Break Time - Visit the ConTech Showcase!</p>
<p>9:00 am - 9:45 am</p>	<p>Session 1 - Manage Your Subcontractor Database Like a Pro Take ownership of your vendor and subcontractor data and make it work for you. Review workflows that ensure clean, consistent, and accurate data storage and management. Having an accurate database of subs means less time reviewing bad email reports or companies with missing information and less work in getting your invites to the right subs!</p> <p><i>Presenter: SmartBid Customer Service Director, Mark Fly</i></p>
<p>9:45 am - 10:00 am</p>	<p>Break Time - Visit the ConTech Showcase!</p>
<p>10:00 am - 10:45 am</p>	<p>Session 2 - Using Custom Fields to Get the Data You Need Learn how to create custom fields for your vendors and subcontractors that</p>



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	<p>reflect your business practices. Project custom fields allow you to communicate specifics on project parameters, walk through dates, or project requirements. Use custom fields to more quickly and easily get the exact information you need from your subs, so that you can develop the best partnerships for your business in the most efficient way possible.</p> <p>Presenter: <i>SmartBid Customer Service Director, Mark Fly</i></p>
10:45 am - 12:00 pm	<p>Lunch Buffet in The ConTech Showcase Enjoy a hot lunch buffet, and another caffeine boost, while networking with other local industry professionals and visit the ConTech Showcase technology leaders for some hands-on tech demos!</p>
12:00 pm - 12:45 pm	<p>Session 3 - Tabs 1 - 5: Best Practices, Tips and Tricks We'll walk you through how to add a new project, set up groups and filters to invite the most qualified subs and select the trades codes and packages required. We'll also show you where to house all of the project documents and define the files and plan room shown to your subs within the invitations to bid. Lastly, we will build out subcontractor communications, in this case adding an invitation to bid template and making project-specific changes to it before use.</p> <p>Presenter: <i>SmartBid Customer Service Director, Mark Fly</i></p>
12:45 pm - 1:00 pm	<p>Break in the ConTech Showcase!</p>
1:00 pm - 1:45 pm	<p>Session 4 - Tabs 6 and 7: Best Practices, Tips and Tricks In this session you'll learn about Tab 6, which is where you view the subs that are "qualified" based on your selections in previous tabs. Accurately select the companies that you want to receive a proposal from and send the invitation you already have built. Once your invitations have been sent, set up the right BidTabs in Tab 7 to easily calculate and compare your subcontractor bid proposals to select the most qualified project bids.</p> <p>Presenter: <i>SmartBid Customer Service Director, Mark Fly</i></p>
1:45 pm - 2:00 pm	<p>Break in the ConTech Showcase!</p>
2:00 pm – 2:45 pm	<p>Session 5 - The Power of Reports Easily generate project metrics directly from the final tab in SmartBid, the Reports tab. Learn how to set up and analyze standard reports (Minorities, Duplicate Companies, Bad Emails), custom reports, statistics on communications</p>



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	<p>sent, and more. Use these reports to improve your productivity and communications and streamline the bidding process even more for the next project.</p> <p>Presenter: <i>SmartBid Customer Service Director, Mark Fly</i></p>
2:45 pm - 4:00 pm	<p>Networking Happy Hour + Hands-On Tech Demos Light drinks and food, Q&A with the ConTechCrew, hands-on tech demos and tech prize giveaways (you must be present to win!) in the ConTech Showcase.</p>